

July 22, 2019

Mr Luis Rodrigues  
The Ned Hotel  
27 Poultry  
London  
EC2R 8AJ

Dear Mr Rodrigues,

Re: Oval Gratin Pans

Further to our telephone conversation earlier, I am enclosing samples of the two oval gratin pans for inspection, as requested.

Subject to a minimum order quantity of 20 pieces, I can offer you a trade discount of 40% on these.

INO2575SF – 25 x 17cm oval gratin pan: £72.50 (ex VAT)

INO2576SF – 30 x 20cm oval gratin pan: £97.50 (ex VAT)

As discussed this morning, our factory in Belgium is closing for a three-week summer break on Friday 26 July and in order to deliver these to you before re-opening next month we will need to receive your order by the close of business on Wednesday.

Please do not hesitate to contact me if I can be of further assistance with this, or any other matter, and thank for your interest in Falk Copper Cookware.

Yours sincerely,



Neil Corke  
Director